



ERMETIX



Unified Endpoint Management
and **Mobile Threat Defense**
all in one

Partner Program

Designed for you success

Mobile devices are an enterprise resource that is constantly growing.

Granular configuration, policy and security management represent valuable assets that can enrich your service offering thanks to Ermetix's all-in-one solution.



Power up

Elevate tools for managing and protecting mobile devices for your customers.



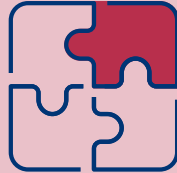
Expand

Extend the coverage of your services down to the end-points with centralized management and integrated cybersecurity capabilities.



Boost

Grow your business through exponential increase of recurring revenue.



- ◆ Simple, tailored, scalable program
- ◆ Certified solution for mobile operating systems
- ◆ Dedicated technical and sales resources
- ◆ Ongoing training opportunities
- ◆ Reserved sales promotions and benefits
- ◆ Access to exclusive marketing initiatives

[Become a partner](#)

Requirements	Registered Partner	Certified Partner	MSSP Partner
Partnership Registration + T&C Agreement	✓	✓	✓
Certification Program	Commercial Course 1 individual	Commercial + Technical Course 1 individual	MSSP Certification Course 2 individuals
Annual Certification Refresh	✓	✓	✓
Sales commitment		€ 5.000 or 2>NNL	Bulk license purchase

Benefits

Partner logo	✓	✓	✓
Reserved Partner discount	15%	from 25%	MSSP Reserved Pricelist
Listed in Partner Locator		✓	✓
NFR license		✓	✓
Early Bird access to new products/features		✓	✓
Support in PoC setup and execution		✓	✓
Reserved access to promo and special prices		✓	✓
Access to Deal Registration		✓	✓
Lead forward		✓	✓
Direct technical support from Ermetix		✓	✓
Co-Marketing Program & MDF			✓
Account Mapping for co-selling			✓
Rebate on Renewal licenses			✓
Rebates on BP and agreed targets hit			✓

Registered Partner

Ideal for any company operating in the IT services sector. Through an essential commercial training, it provides access to the Program and basic Partner discount.

Certified Partner

Recommended for System Integrators and VARs offering cybersecurity solutions. Sales and technical enablement entitle to commercial and marketing benefits.

MSSP Partner

Tailored for MSPs who want to increase security technologies delivered through SOC. Includes specific in-class trainings, a reserved price list and exclusive sales & marketing initiatives.



ERMETIX



Join the Partnership Program Ermetix in three simple steps:

1. Fill out the form at <https://www.ermetix.eu/en/business/partnership/>
2. Complete the training courses required by the program.
3. Contact an Ermetix distributor to dispense your licenses.



ERMETIX

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<https://www.ermetix.eu/en/business/partnership/>